

CITY 1 Dallas, TX

COMPANIES:

MILLER AD AGENCY
FIREHOUSE
HAWKEYE
THE RICHARDS GROUP
SHOPTOLOGY

MILLER AD AGENCY

COMPANY NAME			SPECIALTIES:
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:
ADDRESS:			
PHONE NUM	IBER:		
WEBSITE:			
SOCIAL MED	IA PLATFORM	(S) & HANDLES:	
CLIENTS (PAST AND/OR PRESENT?):			

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

FIREHOUSE

COMPANY NAME			SPECIALTIES:
TIED 4:	TIED O	TI50 7:	
TIER 1: ADDRESS:	TIER 2:	TIER 3:	OTHER NOTES:
7.0511.200.			
PHONE NUM	IBER:		
WEBSITE:			
SOCIAL MED	IIA PLATFORM	(S) & HANDLES:	
CLIENTS (PA	ST AND/OR P	PRESENT?):	

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

HAWKEYE

COMPANY NAME			SPECIALTIES:
TIED 4:	TIED 0:	TIED 7.	
TIER 1: ADDRESS:	TIER 2:	TIER 3:	OTHER NOTES:
PHONE NUM	1BER:		
WEBSITE:			
SOCIAL MED	NA PLATFORM	(S) & HANDLES:	
CLIENTS (PAST AND/OR PRESENT?):			

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

THE RICHARDS GROUP

COMPANY NAME			SPECIALTIES:
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:
ADDITESS.			
PHONE NUM	1BER:		
WEBSITE:			
SOCIAL MED	DIA PLATFORM	(S) & HANDLES:	
CLIENTS (PA	AST AND/OR P	RESENT?):	

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

SHOPTOLOGY

COMPANY NAME			SPECIALTIES:	
TIED 4	T150.0	T150 T		
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:	
ADDRESS:				
PHONE NUM	IBER:			
WEBSITE:				
SOCIAL MEDIA PLATFORM(S) & HANDLES:				
CLIENTS (PAST AND/OR PRESENT?):				

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

CITY 2 Kansas City, MO

COMPANIES:

BARKLEY
SIGNAL THEORY
BERNSTEIN-REIN
VMLY&R
WUNDERMAN THOMPSON

BARKLEY

COMPANY NAME	SPECIALTIES:
TIER 1: TIER 2: TIER 3: ADDRESS:	OTHER NOTES:
PHONE NUMBER:	
WEBSITE:	
SOCIAL MEDIA PLATFORM(S) & HANDLES:	
CLIENTS (PAST AND/OR PRESENT?):	

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

SIGNAL THEORY

COMPANY N	AME		SPECIALTIES:
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:
ADDRESS:			
PHONE NUM	1BER:		
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PA	ST AND/OR P	RESENT?):	

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

BERNSTEIN-REIN

COMPANY NAME	SPECIALTIES:	
TIER 1: TIER 2: TIER 3: ADDRESS:	OTHER NOTES:	
PHONE NUMBER:		
WEBSITE:		
SOCIAL MEDIA PLATFORM(S) & HANDLES:		
CLIENTS (PAST AND/OR PRESENT?):		

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
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CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

VMLY&R

COMPANY NAME			SPECIALTIES:
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:
ADDRESS:			
PHONE NUM	BER:		
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PA	ST AND/OR PI	RESENT?):	
AWARDS? FO	OR WHOM ANI) WHEN?:	

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

WUNDERMAN THOMPSON

COMPANY NAME	SPECIALTIES:		
TIER 1: TIER 2: TIER 3:	OTHER NOTES:		
ADDRESS:			
PHONE NUMBER:			
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PAST AND/OR PRESENT?):			
AWARDS? FOR WHOM AND WHEN?:			

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
CREATIVE DIRECTOR'S EMAIL:	ART DIRECTOR'S EMAIL:
CREATIVE DIRECTOR'S LINKED IN:	ART DIRECTOR'S LINKED IN:
CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

CITY 3 New York City, NY

COMPANIES:

R/GA
RAPP WORLDWIDE
IPNY, INC.
LAUNDRY SERVICE
JOAN CREATIVE

R/GA

COMPANY NAME	SPECIALTIES:		
TIER 1: TIER 2: TIER 3:	OTHER NOTES:		
ADDRESS:			
PHONE NUMBER:			
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PAST AND/OR PRESENT?):			
AWARDS? FOR WHOM AND WHEN?:			

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
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CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

RAPP WORLDWIDE

COMPANY NAME	SPECIALTIES:		
TIER 1: TIER 2: TIER 3:	OTHER NOTES:		
ADDRESS:	OTHER NOTES:		
PHONE NUMBER:			
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PAST AND/OR PRESENT?):			

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CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

IPNY, INC.

COMPANY NAME	SPECIALTIES:		
TIER 1: TIER 2: TIER 3:	OTHER NOTES:		
ADDRESS:			
PHONE NUMBER:			
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PAST AND/OR PRESENT?):			
AWARDS? FOR WHOM AND WHEN?:			

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
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CREATIVE DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:	ART DIRECTOR'S OTHER SOCIAL MEDIA PLATFORM(S) & HANDLES:
	OTHER:

LAUNDRY SERVICE

COMPANY NAME			SPECIALTIES:	
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:	
ADDRESS:				
PHONE NUM	BER:			
WEBSITE:				
SOCIAL MED				
SOCIAL MEDIA PLATFORM(S) & HANDLES:				
CLIENTS (PAST AND/OR PRESENT?):				

CREATIVE DIRECTOR'S NAME	ART DIRECTOR'S NAME:
CREATIVE DIRECTOR'S PHONE NUMBER:	ART DIRECTOR'S PHONE NUMBER:
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	OTHER:

JOAN CREATIVE

COMPANY NAME			SPECIALTIES:
TIER 1:	TIER 2:	TIER 3:	OTHER NOTES:
ADDRESS:			
PHONE NUMBER:			
WEBSITE:			
SOCIAL MEDIA PLATFORM(S) & HANDLES:			
CLIENTS (PAST AND/OR PRESENT?):			

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	OTHER:

CITY 1 Dallas, TX

COMMUNICATION JOURNAL | SOCIAL MEDIA

Each Contact:

To @Whom | Platform | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

SOCIAL MEDIA PAGE 2

COMMUNICATION JOURNAL | EMAIL

Each Contact:

To Whom | Email Address | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

COMMUNICATION JOURNAL | PHONE

Each Contact:

To Whom | Number | When Called | Voice Mail or Conversation? | FURTHER ACTION | DATE TO CONTACT?

Tips:

- Be in a quiet area. No distractions, like roommates, animals, televisions, children.
- If (when) you are transferred to voice mail, know what you are going to say.
- If you are caught off guard and don't know what to say (shame on you!!), then hang up and don't leave a message.
- SMILE when you talk.
- Begin with your name and that they should have received your package
- Don't say too much. People are too busy and they won't listen.
- Say when you will call back and invite them to call you at your phone number.
- Say your number again.
- Wish them a great day. SMILE.
- CALL BACK AT THE TIME YOU TOLD THEM.

PHONE PAGE 2

PHONE PAGE 3

COMMUNICATION JOURNAL | TANGIBLE LETTERS/NOTES

Each Contact:

To Whom | Address | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

TANGIBLE LETTERS/NOTES PAGE 2

COMMUNICATION JOURNAL | INTERVIEWS

Each Contact:

With Whom | Date | F2F/Zoom/Phone/Other? | SUMMARIZE

INTERVIEWS PAGE 2

INTERVIEWS PAGE 3

COMMUNICATION JOURNAL | FOLLOW-UP

Under each of these shops that you may land an interview, list information about thank-you notes you send on branded media. Note that research has proven an email sent within a day of the interview is always a good idea, but sending a tangible thank you card that is hand-written is extremely valuable.

To Whom | Date | Follow-Up to What? | Medium/Format | EXPLAIN

FOLLOW-UP PAGE 2

FOLLOW-UP PAGE 3

CITY 2 Kansas City, MO

COMMUNICATION JOURNAL | SOCIAL MEDIA

Each Contact:

To @Whom | Platform | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

SOCIAL MEDIA PAGE 2

COMMUNICATION JOURNAL | EMAIL

Each Contact:

To Whom | Email Address | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

COMMUNICATION JOURNAL | PHONE

Each Contact:

To Whom | Number | When Called | Voice Mail or Conversation? | FURTHER ACTION | DATE TO CONTACT?

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PHONE PAGE 2

PHONE PAGE 3

COMMUNICATION JOURNAL | TANGIBLE LETTERS/NOTES

Each Contact:

To Whom | Address | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

TANGIBLE LETTERS/NOTES PAGE 2

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INTERVIEWS PAGE 3

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To Whom | Date | Follow-Up to What? | Medium/Format | EXPLAIN

FOLLOW-UP PAGE 2

FOLLOW-UP PAGE 3

CITY 3 New York City, NY

COMMUNICATION JOURNAL | SOCIAL MEDIA

Each Contact:

To @Whom | Platform | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

SOCIAL MEDIA PAGE 2

COMMUNICATION JOURNAL | EMAIL

Each Contact:

To Whom | Email Address | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

COMMUNICATION JOURNAL | PHONE

Each Contact:

To Whom | Number | When Called | Voice Mail or Conversation? | FURTHER ACTION | DATE TO CONTACT?

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PHONE PAGE 3

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Each Contact:

To Whom | Address | When Sent | REPLY? | FURTHER ACTION | DATE TO CONTACT?

TANGIBLE LETTERS/NOTES PAGE 2

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With Whom | Date | F2F/Zoom/Phone/Other? | SUMMARIZE

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FOLLOW-UP PAGE 3